

**Dr. Dinesh Sharma Assistant Professor (Commerce) M.Com, MPhil, PhD, NET,SLET**

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Dr. Dinesh Sharma an alumnus of Himachal Pradesh University Shimla joined the Deptt. Of higher education as assistant professor in the year 2010 at govt college ghumarwin, Currently serving as an Assistant Professor of commerce at the Department of Commerce, NSCBM Govt. College Hamirpur, Himachal Pradesh, India. Dr Dinesh sharma has published 6 **research paper** i.e( 1).the role of privatization of higher education in India,published by research journal of humanities and social science , april-june 2019 vol10,issn -0975-6795 (2) A study of HRD mechanism in nationalized bank (A case study of PNB ) Knowledge and research publishers ,proceeding of international conference on mathematics in space and applied science 2019 ,ISSN 978- 81-942641-8-7 (3) a comparative study of commercial banks' lending to priority sector in india (2013-2022)- International journal of research trends and innovation vol-8.issue 2 ,2023, . He has also written **Books/chapter in books** : 1.Merchant banking and financial services ,sharma publication Jalandhar 2016 ,ISBN 978-93-5181-076-6 2.Personal selling and salesmanship ,sharma publication Jalandhar 2022,IIBN 978-93-92109-25-6. Beyond research and teaching Dr. Dinesh has actively participated in various national as well as international conferences and seminars .

**ANNX-I :. List of Induction Training Programme, Orientation Programme, Refresher Course, Faculty Development Programmes**

<b>Sr. No.</b>	<b>Programme</b>	<b>Duration</b>	<b>Organised by</b>
1.	Successfully completed 4 weeks UGC sponsored <b>orientation programme</b> (op-100) organized by academic staff college of HPU shimla w.e.f 04-04-2011 to 30-04-2011	Four Week	ASC,HPU Shimla
2	<b>Induction Training Programme</b> Successfully attended 2 week Induction Training programme organized by S.C.E.R.T Solan from 30-04-2012 to 12-05-2012	Two Week	SCERT Solan
3	Successfully completed 4 weeks UGC sponsored 34 <sup>th</sup> <b>orientation programme</b> organized by HRDC PU Patiala w.e.f 03-01-2018 to 31-01-2018	Four Week	HRDC, Punjabi University Patiala

4	Succesfully completed 2 weeks UGC sponsored <b>Refresher course</b> (Commerce and Management ) organized by HRDC HPU SHIMLA w.e.f 04-11-2019 to 16-11-2019	TwoWeek	HRDC, HPU SHIMLA
5	Faculty Development ProgrammeAttended oneweek online faculty development programme on “Managing issue and challenges during covid-19 pandemic w.e.f 21-05-2021 to 29-05-2021	One Week	Nirmla memorial foundation and college of commerce and science Mumbai
6	Attended oneweek online faculty development programme on “Investor Awareness on Stock Market” w.e.f 05-07-2021 to 11-07-2021 organised by Department of B.Com ,Thakur College Of Science and Commerce Mumbai	One week	Department of B.Com ,Thakur College Of Science and Commerce Mumbai Department of B.Com ,Thakur College Of Science and Commerce Mumbai
6	Attended <b>Refresher Course/Capacity Building Programme</b> on Teaching, Learning and Research (online mode) w.e.f. 12-01-2022 to 25-01-2022 organized by FDC M.D.University Rohtak Haryana	two Week	FDC M.D.University Rohtak Haryana
7	Participated and successfully completed UGC sponsored professional development programme on “Implementation of NEP-2020” w.e.f. 09-09-2022 to 17-09-2022 organised by IGNOU under pandit madan mohan malaviya national mission on teachers and teaching.	9 days	Staff training and research institute of distance education IGNOU Dehli.
8	Succesfully completed 2 weeks UGC sponsored <b>Refresher course (commerce)</b> w.e.f. <b>30-10-2022 to 13-11-2022</b> organized by Teacher Learning Center,Ramanujan College ,University of Dehli	Two weeks	Teacher Learning Center,Ramanujan College ,University of Dehli under the agis of ministry of education pandit madan mohan malaviya national mission on teachers and teaching.
9	Attended one week online faculty development programme on “Indian Knowledge System” w.e.f.19-06-2023 to 25-05-2023	One week	KIIT College of Education ,Gurugram in collaboration with Council for Teachers professional Development India.
10	Participated and completed <b>Two week FDP (online)</b> on Research Methodology & Data analysis w.e.f.09-08-2023 to 19-08-2023	Two weeks	Seshadripuram Academy Of Business Studies ,Bengaluru, Affiliated to Bengalore University.
11	Completed 2 weeks UGC sponsored <b>Refresher course</b> (Commerce and Management organized by HRDC Kumaun university Nainital w.e.f 14-12-2023 to 28-12-2023	Two weeks	HRDC KUMAUN UNIVERSITY NAINITAL,UTTARAKHAND
12	Participated in UGC sponsored two weeks (online) orientation and sensitization programme on NEP-2020 organised by UGC-Malaviya Mission Teacher Training Centre,Kumaun University Nainital Uttarakhand w.e.f. 19-12-2023 to 31-12-2023	Two weeks	UGC-Malaviya Mission Teacher Training Centre,Kumaun University Nainital Uttarakhand
13	Attended a 10 days orientation cum sensitization programme on	Two	Punjab University Chandigarh

	NEP 2020 w.e.f 27-08-2024 to 06-09-2024	weeks	
14	Participated in one week faculty development programme w.e.f 17-06-2025 to 23-06-2025	One week	Govt college Hamirpur and sv college Tarkwari, Bhoranj

### **ANNX-III: RESEARCH PUBLICATIONS**

#### **(A) Published Papers in Journals**

<b>Sr. No.</b>	<b>Title of the Paper</b>	<b>Journal/Vol/page No./Year</b>	<b>ISSN/ISBN No.</b>
1.	The role of privatization of higher education in India	Research journal of humanities and social science , vol-10 issue 2 April-june 2019	ISSN:-0975-6795
2.	A study of HRD mechanism in nationalized bank (A case study of PNB,	Knowledge and research publishers ,Nagpur India, proceeding of international conference on mathematics in space and applied science 2019 page no.245-252	ISSN: 978- 81-942641-8-7
3.	A comparative study of commercial banks' lending to priority sector in india (2013-2022)-	International journal of research trends and innovation vol-8.issue 2 ,2023 page no.360-366	ISSN:2456-3315
4.	Trend Analysis of Gross and Net NPA in the Commercial Banks in India:A Comparative Overview	International Journal of Research and Analytical Reviews (IJRAR)vol-10 issue -4 December 2023	ISSN:2349-5138

5	Consumer behavior towards the use of credit cards: The empirical evidence from Himachal Pradesh page 885-888	International journal of advanced multidisciplinary research and studies volume 5 issue 2 2025	E ISSN:2583-049X
6	Impact of social media on consumer behavior: A case study of Himachal Pradesh	International journal of commerce and management Research volume II issue 3, 2025 page no.23-25	ISSN:2455-1627

**(B) Books /Chapter in the Books**

Sr. No.	Title of the Paper	Publisher/Year of Publication	ISSN/ISBN No.
1.	Merchant banking and financial services , ,	Sharma publication Jalandhar 2016	ISBN: 978-93-5181-076-6
2.	Personal selling and salesmanship	sharma publication Jalandhar 2022	IIBN: 978-93-92109-25-6
3	Business Organisation and Management	Sharma Publication Jalandhar 2023	ISBN:978-93-5181-026-1
4	Business Accounting	Kalyani Publishers Ludhiana,NewDehli,Noida 2024	ISBN:R 34924 05 S 37612 03 T 39952 03
5	Business Skills in Pharmaceutical and Chemical Industry and their Impact on Sustainable development	Virudhnagar Hindu Nadar College, Tamilnadu , Chapter 58, 2023	ISBN: 978-81-967593-1-5

**(C) Papers presented/Invited speaker in Conferences, Seminars, Workshops, Symposia**

Sr. No.	Title of the Paper presented	Title and year of the Conference/Seminar	Organized by	Whether international National State Regional College or University level	Remarks
1.	An evaluation of structural pattern of panchayati raj in himachal pradesh	Politico-Administrative Reforms in Panchayati Raj Institutions in HP 29 <sup>th</sup> and 30 <sup>th</sup> Dec.2011	Department Of Public Administration, SV Govt College Ghumarwin	National	
2	An evaluation of structural pattern of H.P.T.D.C Ltd.	Potential of tourism in Himachal Pradesh. 23-24 <sup>th</sup> Nov.2012	Department of economics, Govt college Nadaun.	National	
3	Combating Hunger in India through Food Security act.	Food security in India challenges and ways-ahead. 5-6 <sup>th</sup> April 2014.	Department Of Public Administration, SV Govt College Ghumarwin	National	
4	The Importance of Mathematics in Commerce: An Overview.	Mathematical sciences interface humanity. 7-8 <sup>th</sup> Oct. 2016	Department of Mathematics, Govt. college Barsar.	International	
5	Role of Higher Education in Women Empowerment in India.	Engaged governance and women empowerment in India: Future Prospects. 17-18 <sup>th</sup> Dec. 2016.	Department Of Public Administration, SV Govt College Ghumarwin	National	
6	Public distribution system and Food security act.	State level workshop on Consumer awareness. March 2017.	IQAC Govt college Barsar and Food, civil supply, and consumer affairs Department, Barsar.	State	

7	Teacher Autonomy: An Issue in Higher Education.	Challenges of present day teaching in higher education. 28 <sup>th</sup> March 2018.	Govt college Jukhala, Distt. Bilaspur.	National	
8	E-Commerce Marketing in India- An Overview.	Progressions for Brilliance in Commerce, Management and Economics. 1 <sup>st</sup> Oct. 2018	Govt college Jukhala and Indian Accounting Association, Shimla Chapter.	National	
9	The Role of Privatization of Higher Education in India.	Quality of higher education. March 2019.	IQAC NSCBM Govt. college Hamirpur.	National	
10	हिमालय की गोद में महर्षि मार्कण्डे]	पश्चिमी हिमालय क्षेत्र में ऋषि परंपरा Nov. 2019	ठाकुर जगदेव चंद समृति सोध संस्थान नेरी एवं हिमाचल कला संस्कृति भाषा अकादेमी, शिमला	National	
11	मट्टनसिद्ध की एतिहासिकता एवं	पश्चिमी हिमालय में पूरातात्विक अन्वेषण Feb. 2019	ठाकुर जगदेव चंद समृति सोध संस्थान नेरी एवं भारतीय इतिहास अनुसंधान परिषद नई दिल्ली	National	
12	A study of HRD mechanism in Nationalize bank: A case study of PNB bank.	Mathematics in space and applied sciences. Nov. 2019.	Department of Mathematics GC Hamirpur and DRDO Delhi	International	

13	Impact of COVID-19 on society.	Expanding Horizon of sociology: basic institutional changes.17-18 <sup>th</sup> Oct 2020	Sociological society of H.P. and Department of sociology NSCBM Govt. college Hamirpur.	International	
14	स्वतंत्रता संग्राम में हमीरपुर के वीरों का योगदान	स्वतंत्रता संग्राम में हिमाचल प्रदेश का योगदान 14-15 <sup>th</sup> Feb 2021	ठाकुर जगदेव चंद समृति सोध संस्थान नेरी एवं हिमाचल कला संस्कृति भाषा अकादेमी, शिमला	National	
15	राजा राममोहन राय का राष्ट्रवाद एवं सामाजिक योगदान	भारतीय स्वाधीनता आंदोलन: वृत्तान्त, स्मृतियां एवं नेपथ्य-नायक   4-5 <sup>th</sup> Dec 2021	ठाकुर जगदेव चंद समृति सोध संस्थान नेरी एवं भारतीय इतिहास अनुसंधान परिषद नई दिल्ली	National	
16	Entrepreneurship-Development. (invited as resource person)	3-days Workshop on Entrepreneurship Development/Awareness programme. 25 <sup>th</sup> March 2021.	Department of Economics, Govt college Dahliara, Kangra	Invited Speaker	
17	The role of moral values in personality development.	Workshop on soft skills cum personality	RNT govt. college Sarkaghat.	Invited Speaker	

		development. 29 <sup>th</sup> March 2022.			
18	Challenges to transforming Small Businesses into Global business brands.	Mathematics in space and applied sciences. March 2023.	Department of mathematics Govt college Hamirpur and DRDO New Delhi.	International	
19	A comparative study of commercial banks lending to priority sectors in India.	Mathematics in space and applied sciences. March 2023.	Department of mathematics Govt college Hamirpur and DRDO New Delhi.	International	
20	हिमालय क्षेत्र के गीति काव्यों में इतिहास बोध	भारतीय इतिहास लेखन की प्रवर्तियाँ एवं नवीन आयाम  10-11 <sup>th</sup> June 2023.	अखिल भारतीय इतिहास संकलन योजना, नई दिल्ली एवं हिमाचल प्रदेश केन्द्रीय विश्व विद्यालय	National	
21	Role of ethics in business education: A pragmatic study.	Ethics in society: Issues and challenges. Sept, 2023	Department of Hindi Govt PG college Bilaspur.	National	
22	Importance of E-Commerce in saving	Life and contribution of doctor B.R. Ambedkar and contemporary issues in	Department of Zoology, NSCBM	National	

	and protecting environment.	environment, culture and Indian society. Dec. 2023	govt. college Hamirpur.		
23	Contribution of Women entrepreneur in empowerment.	Empowering the women vis-a-vis feministic jurisprudence: Socio-legal and linguistic approaches.	UILS Punjab University Swami Sarvanand Giri Regional centre Hoshiarpur.	National	
24	Role of women entrepreneur.	Empowering the women vis-a-vis feministic jurisprudence: Socio-legal and linguistic approaches.	UILS Punjab University Swami Sarvanand Giri Regional centre Hoshiarpur.	Acted as resource person	
25	The Role of pilgrimage tourism to boost the economy of HP	The impact of sustainable tourism in a changing world: Challenges and opportunities	G C Dharampur Mandi	National	
26	The role of literary narratives in shaping consumer behavior: A cross disciplinary analysis	Exploring the literary space as a bridge across disciplines	Deptt. of English Govt College Una	International	
27	Role of Business in exploring space	International symposium on Extraterrestrial Life	Deptt. Of Physics G C Hamirpur	International	

28	Analysing the impact of flat vs progressive tax system using basic mathematical models	Advances in mathematics and applies sciences	Deptt. Of mathematics GC Hamirpur and DRDO( 2025)	International	
29	E-Commerce	7 days nss camp	Govt.college Khundian	Distt (Resource person)	
30	Career opportunities after plus two	Career counseling support	Kendriya vidyalya hamirpur	distt(Resource person)	
31	Sand mining and Riverbed alteration: Triggers for flood hazards in H.P	International conference on environment, sustainable development and disaster management: pathways to a greener and safer future	Deptt. Of Geography, TJCM Govt.college Sujanpur Tihra (Hamirpur)		
32	Climate change and agriculture: emerging challenges and strategies for resilience	Climate change and global water scarcity ,threats, challenges and sustainable solutions	G C Dharampur, Mandi		

Signature

